

DEC 16 '21 AM 8:44

Matthew M. Taylor  
822 Madrid Ave.  
Venice, FL 34285

December 15, 2021

Kelly Michaels  
City Clerk  
Venice City Hall  
401 W. Venice Avenue  
Venice FL 34285

**Re: COUNCIL MEMBER VACANCY IN THE CITY OF VENICE**

Venice City Council,

I am notifying you of my interest to serve on the Venice City Council due to the recent vacancy. My name is Matthew Taylor and I have been a resident of Venice with my wife and 3 children for the past 2½ years. My children attend Venice Elementary School, Student Leadership Academy, and St. Marks Preschool. We have been very active community members by serving in our church, supporting and participating in the theater, shopping downtown, volunteering with local fundraisers, and youth sports. We have restored a piece of local history by remodeling a 2 story Higel house and saving it from new construction. Along the way we have met many wonderful members of the community and are honored to be a part of it.

I am a corporate executive and have worked for a publicly traded company for the past 15+ years. I hold an MBA and undergraduate degrees in Technical Management and Electronic Engineering. During my career I have held increasing responsibility for leading and managing day-to-day operations of a \$300M P&L business unit, as well as the Engineering, Quality and EH&S functions. I communicate and execute the vision and strategic business initiatives. I develop and implement operations strategy and processes, and work closely with a team of direct reports on all strategic and tactical matters. I am held accountable for profitable growth across all business units as well as margin improvement through the development and execution of process improvements, cost containment strategies and quality outcomes that ultimately improve organizational effectiveness.

By serving on city council I will be a part of the influential decisions being made within our city. It is vital to me that Venice remains an amazing and safe place to raise a family. I expect to help develop the future for our community, ensure its alignment with my values, and the values of our citizens.

Sincerely,

Matthew M. Taylor

# **Matthew Michael Taylor**

**822 Madrid Avenue**

**Venice, FL 34285**

**(740) 215-1910**

[mmtaylor44@outlook.com](mailto:mmtaylor44@outlook.com)

## **EDUCATION**

*Master of Business Administration – Project Management Concentration*

- Keller Graduate School of Management

*Bachelor of Science Degree in Technical Management*

- DeVry University

*Associate Degree of Applied Science in Electronics Engineering*

- Ohio State University & DeVry University

## **PROFESSIONAL CERTIFICATIONS**

*Project Management Institution*

- PMP Certification

*Project Management Certification*

- Expert Rating ISO 9001-2000 Certified

*Safety Training*

- OSHA 10-HR
- OSHA 30-HR

## **WORK EXPERIENCE**

### **Director, Field Engineering Services & Environmental Aftermarket Parts**

The Babcock & Wilcox Company – Akron, OH – 2016 to Present

- P&L responsibilities for over \$300MM
- Responsible for over \$100MM in inventory
- Develop/enforce business strategies
- Provide leadership and mentoring to 11 district offices >200 employees
- Identify technical, commercial, and financial concerns to be resolved
- Negotiate terms & conditions
- Assess and manage risk
- Manage change

### **Manager, RP Environmental & Boiler Projects**

The Babcock & Wilcox Company – Akron, OH – 2015 to 2016

- Managed quote production to ensure that the company offering meets customer needs about bid due dates, design, and customer specification
- Contributed to the development of business and/or marketing strategies conducive to business growth in conjunction with other internal functions
- Review and approval scope and quality on all major quotes and orders
- Full responsibility for the financial performance including bookings, revenue, gross profit, and accounts receivable
- Maintained control of contract progress regarding costs, schedules, and documentation requirements

- Monitored schedules of Purchasing, Manufacturing, and Engineering to assure contract requirements are being met
- Maintained staffing in the department at appropriate levels
- Full responsibility of hiring and terminating employees
- Provided professional growth of subordinates by assuring training was made available as needed.

### **Market Analyst – Aftermarket Parts**

The Babcock & Wilcox Company – Lancaster, OH – 2015 to 2016

- Collaborate and mentor sales force regarding goals, performance, product application and training
- Research and develop analytical data
- Responsible for contractual and financial commitments related to customer orders
- Develop a strategic and focused approach in support of product sales based on individual customer spending trends
- Organize customer meetings to review opportunities while supporting the B&W Sales force

### **Construction Services Manager (Site & Field Services)**

The Babcock & Wilcox Company – Lancaster, OH – 2010 to 2015

- Own full profit and loss responsibilities for two divisions \$30MM
- Provide leadership and mentoring to remote managed employees
- Negotiate contract terms and conditions
- Research new technologies/processes while benchmarking competitor innovations
- Recommend existing product and procedure improvements
- Develop analytical reporting/logging
- Oversee capital projects and manage from concept to completion
- Lead development of project execution plan

### **Site Services Manager/Project Manager**

The Babcock & Wilcox Company – Lancaster, OH – 2007 to 2010

- Capital projects
- Calculated contract cost, revenue, and gross margin
- Expedite project parts and materials
- Managed annual forecast
- Managed engineers and contractors through all project phases
- Developed and communicate professional technical documents for customers
- Worked effectively with a broad range of employees – hourly to senior management
- Participated in meetings to develop and review electrical/mechanical design concepts
- Managed quality control and research development

### **Field Service Engineer**

The Babcock & Wilcox Company – Lancaster, OH – 2005 to 2007

- Installed, maintained, and troubleshot mechanical/electrical/controls equipment
- Supervised and managed more than 20 contract employees
- Documented services completed

### **Field Service Engineer/Resident Engineer**

Scitex – Dayton, OH – 2003 to 2005

- Installed, maintained, & troubleshot mechanical/electrical/controls equipment

- Managed emergency repair and scheduled projects
- Perform PLC programming
- Performed on-site user interface training with customers

## **MANAGEMENT SKILLS**

### Project Management

Fundamentals of Project Management  
 Negotiate Terms and Conditions  
 Project Initiation  
 Project Planning  
 Resource Planning  
 Planning Project Quality  
 Building and Managing a Team  
 Planning Risks  
 Procurement Planning  
 Project Plan Execution  
 Monitoring the Project Plan  
 Controlling Change  
 Closing the Project

### Communication

Public Speaking  
 Business Writing  
 Professionalism  
 Debate and Critical Thinking  
 Interpersonal and Small Group  
 Staff Supervision  
 Interpersonal Relations  
 Customer Relations  
 Marketing  
 Organizational Behavior  
 Overview of Ethics  
 Accounting/Economics  
 Logic and Critical Thinking

## **TECHNICAL SKILLS**

### Knowledge

Electrical Fundamentals  
 Mechanical Fundamentals  
 Piping Load Calculations  
 Startup Procedures  
 Power Generating Stations  
 Pulp and Paper Industry  
 Valves/Pumps  
 Compressors/Blowers  
 Pneumatic/Vacuum Systems  
 Failure Analysis  
 Pipeline Construction

### Experience

Schematics (Electrical,  
 Mechanical, & Civil)  
 Troubleshooting  
 PLC Programming  
 Test Equipment  
 System Analysis  
 Networking  
 Pressure Reducing Regulators  
 Pneumatic/Hydraulic Cylinders  
 Expansion Joints/Orifices

### Software

Oracle  
 MS Project  
 Adept  
 Microsoft  
 Rockwell Software  
 Minitab  
 CRM Software

Rachel Frank  
15 Gulf Manor Drive  
Venice, FL 34285  
Email: rachel frankvenice@gmail.com  
Phone: 941-330-7938

DEC 17 '21 AM 10:52

December 17, 2021

Venice City Council  
401 W. Venice Ave.  
Venice, FL 34285

Dear Venice City Council members,

My name is Rachel Frank and I am writing to express my sincere interest in serving on the Venice City Council. I see this opportunity as a way to share my passion for Venice and serve the community.

I was raised in Venice and am a proud graduate of Laurel Nokomis and Venice High School. Even as a teen, I assumed leadership roles that were focused on serving the local community in Venice. I have enjoyed being engaged in the civic process by working an election as a poll worker. I have dedicated my time to local causes I am passionate about including education through Rotary Futures and families experiencing homelessness through Family Promise.

My family has been involved in the local community since the 1970's when my grandfather, Derek Dunn-Rankin purchased the Venice Gondolier. My family stewarded this local media outlet until it was sold in 2018, and prided itself on meeting a community need by providing quality journalism on local issues. I am inspired by my family's legacy to step up and get involved in the local community.

I spent nearly a decade out of state, both furthering my education and gaining leadership experience in the non-profit sector. In 2018, my husband and I left Tennessee to move to Venice. Upon my return, I joined my family's business, currently serving as Vice President and head of Human Resources. We knew Venice would be a fantastic place to raise our family, and I want to help our community continue to be a great place to work, live and retire. My husband, Atticus, is a financial analyst for a national business valuation firm. We are proud parents of two daughters, Nora and Lucy.

I appreciate your consideration and I hope to earn your support as I seek to serve the local community in this role.

Sincerely,



Rachel Frank

## **Rachel Frank**

**Venice, FL**

**Phone: (941) 330-7938**

**Email: rachelfrankvenice@gmail.com**

### **Professional Experience**

**D-R Media & Investments LLC, Venice, FL – Vice President**

**President, Sun Events**

*July 2018 – Present*

- Serve as company-wide Human Resources Director for a company with 70+ employees across five offices located in Venice and across the state of Florida.
- Work directly with CEO & CFO to oversee company's financial performance, help lead strategy across the company, and analyze company initiatives and acquisition opportunities.
- Serve as President of Sun Events; provide strategic direction in marketing and promotion, artist bookings, venue procurement, software utilization, partner relationships, and budgeting to successfully drive revenue growth and profitability.
- Manage a team of five to facilitate the promotion of 75 to 100 concerts annually across the state of Florida and the southeast United States.

**Hutchison School, Memphis, TN— Hutchison Serves Director**

*July 2013 – June 2018*

- Serve on the administrative leadership team working to create co-curricular learning opportunities for students.
- Collaborate with Memphis area non-profit organizations to establish partnerships, secure internships, and provide exposure to students in the program.
- Facilitate service learning, leadership and global education programming for all students. Led two international trips, including budgeting, planning, staffing, and execution.

### **Education**

**Sewanee: The University of the South, Sewanee, TN; B.A., major in Political Science**

### **Community /Leadership**

**Rotary Futures – Board Member**

October 2021 – Present

**Family Promise of South Sarasota County – Board Member**

December 2021 – Present

**Grace Community Bible Church – Member & Children's Ministry Volunteer**

November 2018 – Present

# Salvatore Marc Filosa

December 20, 2021

City Clerk Kelly Michaels  
Office of the City Clerk  
Venice City Hall  
401 W. Venice Avenue, Venice FL 34285

Dear Kelly,

I am writing to inform you that I am interested in serving on the Venice City Council for the seat that became open effective December 9, 2021. I have been a resident of Venice since 2015, when I moved here with my wife and two children from the greater New York City area of Westchester County, Hartsdale, New York. We first lived in Pelican Pointe where we rented a home for almost two years, while we had our new home constructed in the Windwood Community, in North Venice, where we now reside since 2017.

We have since become very active members of our thriving community, having had family members living here retired for many years, and now we have made many life long friends that we share and interact with locally across a wide spectrum of activities and love to call the City of Venice and Sarasota County, our home. My two children aged 13 and 11 attend Pine View School. We are active parishioners at Epiphany Cathedral, and enjoy volunteering with various groups, including the Children's Choir and the Knights of Columbus. I enjoy coaching and watching my son play baseball in Venice Little League, and supporting my daughter who is a junior high school rower with Sarasota Crew, like her Dad was in college. Time permitting I take advantage of the glorious waterways of Venice boating and sailing with Freedom Boat Club, and I am always willing to donate a few strokes to the handicap of any foursome, golfing whenever I can.

My professional life and experience brings me to a crossroad where achievement and semi-retirement meets necessity and opportunity, afforded by a mid career sabbatical with some time and flexibility to explore some new avenues and future challenges. In 2019 I retired from the US AIR FORCE, Air National Guard, after a 23 year adventure taking me to the four corners of the globe, thankfully and safely allowing me to enjoy

our life after, here in SW Florida. I continue to work as an Airline pilot, my other job. Flying mostly domestically in and out of Florida and all across the country, allows me to keep as close to home and family as much as possible. After the pandemic hit last year, things changed and I was able to remain home and take a leave of absence from my job allowing me to spend more time with my family. During this time I realized how much I loved spending that time at home and remaining local as much as possible, getting involved with my community and friends even more.

Seeing that this opportunity has come up, I would like to continue that effort serving and giving back my experiences to keep and enrich the already great community and City we live in. My background in management and leadership is second to none and I have been in the top echelon of many organizations both military and civilian, entrusted with making many high pressure decisions involving risk of life, property and finances often for hundreds of people and in time compressed sensitive situations. This always with safety and integrity paramount and the highest standards found in any organization or team. I have an extensive background in airport management and operations, I learned to fly, nearly 30 years ago, at an airport very much like KVNC, and used that as a stepping stone to fly and see the world. I also have experience with the media and in video and audio production, as my wife is a professional free lance editor. Coming from a second generation Italian background, I enjoy cooking and eating all of the food here in Venice from the wonderful restaurants, especially when I can translate the menu to others.

I would welcome the opportunity to meet with you further should my skills and abilities meet your qualifications. I would also be happy to provide you with several local references upon your request. Thank you very much for your consideration.

Sincerely,

Salvatore Marc Filosa

[smarc130@hotmail.com](mailto:smarc130@hotmail.com)

917-930-2759



# SALVATORE MARC FILOSA

161 Cohosh Road  
Nokomis,(City of Venice) Florida 34275

Telephone Contact  
(917) 930-2759

## EDUCATION

### BACHELOR OF SCIENCE DEGREE

Sep 1990-May 1994 Dowling College Aeronautics and Management Majors  
Oakdale, New York Dean's List, Rowing Team, Flight Team

## PROFESSIONAL EXPERIENCE

### AIRLINE PILOT/ PART 121

Aug 2007-Present United Airlines First Officer, Boeing 737  
Chicago, Illinois International and Domestic

Nov 2003- Aug 2007 Comair Inc, Delta Connection First Officer, CRJ50  
Erlanger, Kentucky International and Domestic

### MILITARY OFFICER/PILOT

Sep 1996-Jun 2019 Lieutenant Colonel,U.S.Air Force (Retired) Airlift Pilot, C-17, C-5, C-130  
New York Air National Guard Worldwide Heavy Transport  
137 Airlift Squadron Move Troops and Cargo, All weather  
Newburgh, New York Combat and Humanitarian Operations

### AIRLINE OPERATIONS/ AIRPORT MANAGEMENT

May 1995-Feb 1998 ServiceMaster Corporation Project Operations Manager for Aviation  
Downers Grove, Illinois Markets-Managed many types of Airline  
Various Major U.S. Airports Support Services such as Cabin Service,  
JFK, LGA, EWR, SFO, IND Line Cargo, De-icing, and Ramp Control

**CERTIFICATES AND RATINGS** Airline Transport Pilot B737; CL-65; L-382 Airplane Multiengine Land  
FAA Class I Medical, No Restrictions, FCC Radiotelephone Operator Permit

**FLIGHT TIMES** Total Time over 10,000hrs Airline over 7,000 hrs Military over 3500 hrs

## SPECIAL SKILLS

July 2003 USAF Aircraft Mishap Investigating Officer Kirtland AFB, NM  
Jan 2002 USAF Accident Investigation Training Brooks AFB, San Antonio, TX  
Dec 1998 USAF Undergraduate Pilot Training Laughlin AFB, Del Rio, TX

- Professional Voice Over Recording Services, credited with many Promo and Training Videos
- Expert Video Production and Editing Services, using Digital Nonlinear Editing Systems
- Multilingual (English-Italian, fluent/Spanish, basic conversational/French, some knowledge)

DEC 27 '21 PM 1:42

Dec. 27, 2021

Sandra S. Sibley

1224 Pine Needle Rd.

Venice, Fl. 34285

Dear Mayor Feinsod and City Council members: Mitzi Fiedler, Helen Moore, Jim Boldt, Joe Neunder, Nick Pachota.

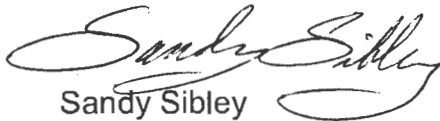
I'm submitting my name for the open seat on the Venice City Council. I look forward to your consideration and hope you will support me joining you as a member of the Council.

I ran as a candidate this past November because I wanted to lend my experience to the many challenges the Council will be addressing in the next few years and I was sorry to learn of Brian Kelley's resignation. I want you and the citizens of Venice to know that I share his environmental concerns and will work hard to address them as a Council member.

*While I was disappointed at not winning a seat on the Council, this was my first try at running for a political office and I was proud that 45.5% of the vote, almost 4000 Venice voters cast their vote for me and my candidacy. I hope that community support will encourage you to support me now.*

I want to thank you in advance for considering me and hope you will vote to have me join you as a fellow Council member.

Sincerely,



Sandy Sibley

941-525-4377

Sandra S. Sibley  
1224 Pine Needle Rd.  
Venice, Fl. 34285

Dec. 27, 2021

Re: Open City Council Seal

Hello Kelly,

I am submitting my application for the open City Council position vacated by Brian Kelly. I no longer have a paper resume since I have been gainfully employed as a Realtor here in Venice for the past 20+ years. However, I am happy to list the last 45 years of my experience here. Everything that I have been involved in through the years have all been customer service oriented. Working with the public is what I do best.

**Candidate for Seat 3 City Council** in November 2021, received almost 4,000 votes.

**Associates Degree in Business Administration**, New Hampshire College

**August 2001 to Present - Licensed Realtor, Venice, Fl.** Currently employed with RE/MAX Alliance Group, the #1 RE/MAX in Florida. I have received numerous awards every year and am in the RE/MAX Hall of Fame (National Level) for my sales. Helping & working with the public to locate just the right home for their needs continues to be very gratifying.

**September 1989 to 2001 - Public Service Co. of New Hampshire - Customer Service Supervisor, Manchester, N. H.** This is one of the largest electric utilities in the North East. My experience here included trouble shooting with the public, establishing service and other issues including credit issues, power outages, radio communication with line crews and supervisory monitoring of employees.

**June 1980 to 1989 - The Fitness Firm, Scottsboro, AL.** Owner Operator of a full scale fitness business including a fitness/aerobic show "The Fitness Firm" on the local cable channel that aired three times a week. As an AFFA certified aerobic instructor, I programed & guided individuals on their exercise plans, choreographed routines and lead other employees during filming.

**1976 to 1980 - Country Livin' Kennels, Hollywood, AL** - Owner operator of this commercial kennel business. This was a full service Boarding & Grooming dog kennel that also housed our line of Champion show dogs that included a Westminster Breed winner. I worked with the public along with employees making sure their pets received the best care possible.

DEC 28 '21 PM 1:25

**Richard A. (Dick) Longo**  
**295 Marsh Creek Rd.**  
**Venice, FL 34292**  
**Email: [ralongo46@gmail.com](mailto:ralongo46@gmail.com)**  
**Home: 941 485 1269**  
**Cell: 978 852 3193**

**Office of the City Clerk**  
**Kelly Michaels**  
**Venice City Hall**  
**401 W. Venice Ave.**  
**Venice, FL 34285**

**December 28, 2021**

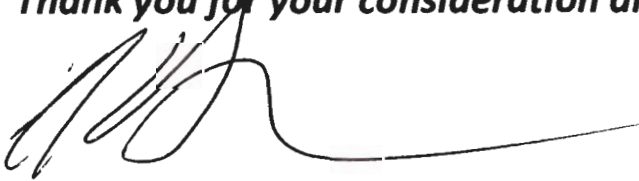
**Ms. Michaels,**

**Please accept my application for the currently vacant City Councillor position. (see attached)**

**I have been a resident, taxpayer and voter in the City of Venice since 2014.**

**I understand this is a temporary position to fulfill the term of the recently resigned Councillor and that the current Councillors will appoint his successor during their meeting on January 6, 2022.**

**Thank you for your consideration and best wishes in the New Year,**



**Dick Longo**

**Richard A. (Dick) Longo**  
**295 Marsh Creek Rd.**  
**Venice, FL 34292**

**EDUCATION:**

**Central Catholic High School, Lawrence, MA, USA**  
**Regis College, Weston, MA, (Master Teaching Certificate – Religious Education)**  
**Stanford University, Stanford, CA, (Executive MBA)**

**PROFESSIONAL HISTORY:**

**I have held senior executive level positions with multi-billion dollar corporations such as Raytheon and Teledyne and served as President or Owner of a number of small to mid-size technology companies including SSEC, Augat/Isotronics, WPI, Warner Power and Walker Magnetics Group. Additionally I have served as a member of the Board of Directors or Advisors for various companies in the U.S. and Europe including Greenerd Press, Nashua, NH, Expert Crane, Cleveland, OH and Transatlantic Trading Partners, LLC., St. Charles, MO in the U.S., LHS in the UK, Walker Hagou, The Netherlands, Walker Braillon, France, and Walmag, CZ. As part of my involvement with trade and industry associations I have lectured or given seminars on International Trade and Entrepreneurship at New Hampshire College, University of New Hampshire and Worcester Poly Technical Institute. I have also presented papers at numerous industry exhibitions and for specific companies such as United Technologies and Otis Elevator. I was also on the board of the Association for Manufacturing Technology, International Business Development, McLean, VA**

**VOLUNTEER ACTIVITY:**

**Past President Sawgrass Community Association**  
**Past Director Sawgrass Community Association**  
**Official Liaison to City, County, State and Federal entities for Sawgrass**  
**President or Director of Homeowner Associations in NH, MA, AND FL.**  
**Founder of Central Venice Coalition representing HOA's and COA's**  
**Chairman Planning and Zoning Commission, Wilmington, MA**  
**Chairman Water and Sewer Board, Wilmington, MA**  
**Past Representative Metropolitan Planning Organization, Venice, FL**  
**Certified Long Term Care Ombudsman for Florida Dept. of Elder Affairs**

# Chris Simmons

179 Toscavilla Blvd ~ North Venice, FL 34275-1013

571-201-7209

Chris\_Simmons\_2006@yahoo.com

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December 28, 2021

Venice City Hall  
Attn: Venice City Council  
401 W. Venice Avenue  
Venice, FL 34285

Dear Council Members,

DEC 28 '21 PM 3:14

With decades of experience in strategic planning, program management, financial affairs and coalition building, I am excited to be considered for appointment to the Venice City Council. I have added considerable value to government, non-profit and private sector entities since 1982. For example, I founded and chaired the Healthy Waters Foundation, which built a coalition of 19 public and private landowners to create a forty-mile riparian buffer along both sides of the Potomac River. After moving to Florida, I was appointed to Sarasota County's Environmentally Sensitive Lands Oversight Committee.

I am confident my skill sets are exactly what is needed to help lead Venice to even greater accomplishments. With extensive capabilities in problem solving, advocacy and win-win negotiations, my greatest strengths match those most necessary for our consistent growth and success:

**CALL TO ACTION & ALLIANCE BUILDING:** One of my core strengths is having been blessed with extraordinary strategic vision, seeing opportunities when others see roadblocks. I have used these skills to bring people and organizations together and achieve unprecedented successes. For instance, these gifts resulted in a career wherein I helped end or cripple the careers of over 80 foreign spies. The Army and Defense Department recognized my wide-ranging accomplishments with 73 medals or other honors. More recently, I have run five successful campaigns for nonpartisan political office.

**FINANCIAL MANAGEMENT:** I saved the National Geographic Society (NGS) millions of dollars and enhanced its operations while with its Office of Technology. There I mapped the processes for unique proprietary software and wrote the associated policies/procedures. Partnered with the NGS Data Center Manager, we achieved 100% accountability of all information systems down to individual components and consolidated all associated service contracts, which also resulted in significant cost savings.

**METRICS:** A proven leader in the development and use of metrics, I have found this an exceptional tool to achieving strategic goals and maximizing Return on Investment. Without exception, the use of metrics improved organizational effectiveness and efficiency.

Additional capabilities are listed in the enclosed resume. If you have any questions, I can be reached at the number listed above. Thank you for your time and consideration.

Sincerely,

  
Chris Simmons

Encl.

# Chris Simmons

179 Toscavilla Blvd ~ North Venice, FL 34275

571-201-7209

Chris\_Simmons\_2006@yahoo.com

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## EXPERIENCED PUBLIC SERVICE LEADER

*Strategic Planning ~ Process Simplification ~ Regulatory Compliance*

Accomplished, seasoned Professional with proven success in operations management to achieve the organizational mission. Gift for influencing the thinking of others and forging strong relationships. Superb communication skills, easily interacts with executives, regulatory agencies, constituents, vendors and staff. Counterintelligence Special Agent (Retired). Will travel to support community goals. Additional capabilities in:

- ◆ Policies & Procedures
- ◆ Government Relations
- ◆ Cost Avoidance
- ◆ Proposal Development
- ◆ Large-Scale Change
- ◆ Risk Mitigation
- ◆ Project Management
- ◆ Legislative Issues
- ◆ Value Creation

## CAREER ACCOMPLISHMENTS

### University of Florida LAKEWATCH

- Founded and helped train the program's first Venice-based lake monitoring team and assembled the largest group of volunteers in the state.

### National Wildlife Federation

- Built alliances resulting in the first Sarasota County park certified as a wildlife habitat.
- Recruited the leadership of the U.S. Coast Guard station in Venice as partners in habitat restoration.

### Virginia Association of Soil & Water Conservation Districts (VASWCD)

- Won unopposed elections for President & 1<sup>st</sup> Vice President. Provided legislative, policy and financial outreach for 47 member districts, their 333 District Directors and 160 staff.
- Oversaw the planning, development, and execution of the Association's 2012 Annual Meeting, which set an attendance record with over 325 participants.
- Successfully lobbied the state legislature for passage of key environmental legislation.
- Chaired the VASWCD "Public Relations & Outreach Committee."
  - Provided all marketing sessions during scheduled statewide and regional training.
  - Developed and implemented media campaigns statewide.
- Vice-Chair of the Association's "Urban Committee."
  - Positioned VASWCD as the lead agency in establishing the state's urban conservation program.

### Loudoun Soil & Water Conservation District

- Generated a 300% Return-on-Investment by leveraging multiple revenue streams to fund high-value conservation programs.
- Selected as core member of an urban conservation initiative partnering three northern Virginia county governments and their associated Conservation Districts.

**CAREER ACCOMPLISHMENTS***(Continued)*United States Army

- Saved countless lives by generating intelligence that helped kill/capture over 2,500 terrorists.
- Shaped the planning of America's senior leaders via a daily intelligence summary created from the successful interrogations of 725 terrorists/associates.
- Prompted actions by the White House, the Pentagon and allied nations based on over 2,000 reports/policy recommendations I authored, co-authored or edited.

Defense Intelligence Agency

- Key leader in several of the most successful spy-catching operations since World War II.
- Central participant in the unparalleled expulsion of 16 foreign spy-diplomats (3<sup>rd</sup> largest in U.S. history).
- Led a visionary initiative unifying 38 competitive entities into one results-oriented coalition.
- Partnered with the FBI's Miami Field Office to create the most successful of the nation's 16 interagency task forces.
- Streamlined recruitment by establishing the Agency's largest and most successful intern program.
- Achieved a 98% retention rate after revamping the screening process for new hires.

**PROFESSIONAL EXPERIENCE**

UNIVERSITY OF FLORIDA LAKEWATCH <i>Team Leader-Toscana Isles</i>	2019-Present
NATIONAL WILDLIFE FEDERATION <i>Team Leader – Venice Naturally</i>	2018-Present
VIRGINIA ASSOCIATION OF SOIL & WATER CONSERVATION DISTRICTS <i>Board of Directors</i>	2009-2015
LOUDOUN SOIL & WATER CONSERVATION DISTRICT (Elected Office) <i>Vice Chair &amp; Treasurer</i>	2008-2015
US ARMY/ARMY RESERVE <i>Supervisory Intelligence Officer (Lieutenant – Lieutenant Colonel)</i>	1982-2010
DEFENSE INTELLIGENCE AGENCY <i>Supervisory Intelligence Officer (GS-12 – GS-15)</i>	1992-2007

**EDUCATION**

AMERICAN UNIVERSITY, Washington, DC  
*Master of Arts in International Affairs, 2002*

VIRGINIA MILITARY INSTITUTE, Lexington, VA  
*Bachelor of Arts in History, 1982*